

GALAXY PLUS SECURITY SOLUTION

COMPANY PROFILE



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**Galaxy
Plus Security
Solution**

About Us.

Introduction

Founded in 2008, Galaxy Plus Security Solutions has established itself as a prominent provider of security and network solutions. With over 16 years of industry experience, we are dedicated to delivering innovative and customized services that address the specific needs of our clients. Our mission is to enhance safety and operational efficiency across various sectors, including corporate offices, factories, and government facilities. Committed to quality and customer satisfaction, we take pride in having completed over 4,900 projects, making 4,600 clients happy with our reliable security solutions.



Mission & Vision.

MISSION

At Galaxy Plus Security Solutions, our mission is to provide innovative and reliable security solutions that enhance safety and operational efficiency for our clients. We are committed to delivering exceptional service and customized systems that meet the unique needs of various sectors, including corporate, industrial, and governmental. Our goal is to build long-lasting relationships with our clients, ensuring their peace of mind through advanced technology and comprehensive support.

VISION

At Galaxy Plus Security Solutions, our vision is to be a global leader in security and network solutions, recognized for our commitment to innovation, quality, and customer satisfaction. We aim to expand our reach internationally, providing advanced security systems that adapt to the evolving needs of businesses across various industries. By leveraging cutting-edge technology and fostering strategic partnerships, we aspire to create a safer and more secure environment for our clients and their communities.



Our Philosophy.

At Galaxy Plus Security Solutions, our philosophy is rooted in a commitment to integrity, innovation, and excellence. We believe that security is a fundamental right, and our goal is to empower businesses with the tools they need to protect their assets and people. We prioritize customer satisfaction by listening to our clients' needs and providing tailored solutions that exceed their expectations.

We embrace technological advancements to stay ahead of the curve, continuously adapting our services to meet the dynamic challenges of the security landscape. Our team collaborates closely with clients, fostering trust and transparency in every project. Ultimately, our philosophy is to create a safer environment for our clients and their communities through proactive and effective security solutions.

Our Service

At Galaxy Plus Security Solutions, we offer a comprehensive suite of security and network solutions designed to enhance safety and operational efficiency for businesses across various sectors. Our key services include:



TIME & ATTENDANCE SYSTEM

Streamline workforce management with our advanced systems that offer accurate time tracking, reporting, and biometric authentication.



FIRE ALARM SYSTEM

Protect your premises with our state-of-the-art fire detection and alarm systems, ensuring early warning and compliance with safety regulations.



OPTICAL FIBER NETWORK SYSTEM

Experience high-speed connectivity with our optical fiber solutions, tailored for corporate and industrial environments to meet your data transmission needs.



ACCESS CONTROL SYSTEMS

Enhance security by managing entry to your facilities with our advanced access control solutions, including biometric and key card systems.



CCTV SURVEILLANCE SYSTEM

Safeguard your assets with our cutting-edge video surveillance technology, featuring high-definition cameras and smart analytics for real-time monitoring.



HOTEL LOCKS

Improve guest security and convenience with our reliable electronic hotel locking systems, easily integrated with hotel management solutions.



PAYROLL SOFTWARE

Simplify your payroll processes with user-friendly software that automates calculations and reporting, ensuring compliance and accuracy



MULTI APARTMENT VIDEO DOOR PHONE

Enhance security in multi-apartment setups with our video door phone systems, allowing residents to see and communicate with visitors before granting access.



INTRUDER & BURGLAR ALARM SYSTEM

Protect your premises from unauthorized access with our advanced intruder detection solutions that provide real-time alerts.



FACTORY HHOOTER

Improve workplace communication with our factory hooter systems, essential for signaling breaks, emergencies, and shift changes.



FIRE EXTINGUISHERS

Equip your premises with reliable fire extinguishing solutions tailored to various environments for effective fire safety.



HOME AUTOMATION SYSTEM

Integrate technology into your home for enhanced comfort and security, controlling lighting, appliances, and security systems from your smartphone.



FIRE HYDRANT SYSTEM

Ensure fire safety with our efficient fire hydrant solutions, providing accessible and reliable firefighting resources in emergencies.



ENERGY SAVING SYSTEM

Optimize energy usage with our innovative technologies that help reduce operational costs while promoting sustainability.



AMC SUPPORT

Benefit from our Annual Maintenance Contracts, ensuring ongoing support and service for your security systems to keep them running smoothly.



ANTI-SLIP TAPE & PUBLIC SAFETY PRODUCTS

Enhance safety in public spaces with our anti-slip solutions and other safety products that help prevent accidents and ensure compliance with regulations.

The Organization.



BHAWNA JOSHI

FOUNDER / CFO

Bhawna Joshi has been instrumental in shaping the vision of Galaxy Plus. With a background in finance and management, she leads our strategic initiatives and ensures the smooth operation of our services



SONU JOSHI

CO-FOUNDER/ SALES DIRECTOR

As the Sales Director, Sonu Joshi focuses on client relationships and business development. His extensive knowledge of the security industry helps Galaxy Plus maintain its reputation for excellence

Marketing Plan.

At Galaxy Plus Security Solutions, our marketing plan is designed to elevate our brand visibility, engage potential clients, and drive business growth in the security solutions sector. Our approach includes the following key strategies



PRODUCT

At Galaxy Plus Security Solutions, we offer a comprehensive range of innovative security products and services tailored to meet the specific needs of our clients. Our product lineup includes Time & Attendance Systems, Fire Alarm Systems, CCTV Surveillance Systems, Optical Fiber Network Solutions, Access Control Systems, and more. We ensure that all our solutions incorporate the latest technology, are user-friendly, and comply with industry standards.



PRICE

Our pricing strategy is designed to provide competitive rates while maintaining high quality and reliability. We offer flexible pricing models, including upfront purchases, leasing options, and subscription-based services to accommodate different budgets. By providing value for money, we aim to foster long-term relationships with our clients while ensuring their investment in security solutions yields significant returns.



PROMOTION

Our promotional strategy combines digital marketing, content marketing, and direct outreach. We utilize social media platforms and search engine optimization (SEO) to increase brand visibility and attract potential clients. Additionally, we participate in industry trade shows and conferences to network and showcase our products. Customer testimonials and case studies are key elements in our promotional materials, highlighting our success in delivering effective security solutions.



PLACE

Galaxy Plus operates primarily in corporate offices, factories, and government sectors, focusing on regions that exhibit a high demand for security solutions. We leverage both direct sales and partnerships with distributors to broaden our reach. Our online presence through our website and digital marketing efforts enhances accessibility, allowing clients to explore our offerings and engage with us effortlessly.



Scan For More Details

www.galaxyplussecurity.com

Galaxy **Plus** Security Solution

 +91 98713 49765

 Info@galaxyplussecurity.com

@galaxyplussecurity

CONTACT US

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PLUS SECURITY
SOLUTION**



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